

The Huntsville International Airport



The Huntsville-Madison County Airport Authority Invites Applications for Director-Operations



Huntsville International Airport

Executive Search Services Provided by ADK Executive Search



ABOUT HUNTSVILLE / MADISON COUNTY

A Smart Place to Live

Located in the heart of the Tennessee Valley, Huntsville's MSA is now Alabama's 2nd largest with the city cited as one of the two power houses of growth in Alabama by USA Today. Even with continued growth, Huntsville/Madison County offers a wide range of lifestyle options, from urban and suburban to rural and farmstead properties. Local residents enjoy higher incomes than the national average with average annual pay over \$50,000 and a lower cost of living. Affordable homes, sun-belt weather and an average commute of 18 minutes promise more disposable income and more time to enjoy it. Cutting-edge and advanced health care options, award-winning schools and universities, and a



multitude of civic opportunities complete the package. Find out why Huntsville/Madison County is consistently ranked one of the country's best places to live and ranked 4th most Optimistic City in America in a 2011 Gallup index.

A Smart Place to Work

Huntsville/Madison County routinely makes national headlines for being a smart place to work. In December, 2010 Huntsville was cited by the Tech America Foundation, in the Cybercities Report: Huntsville's "concentration of high-tech workers is 2nd in the nation only to San Jose's Silicon Valley." With one of the world's leading science and technology business parks located in the midst of Huntsville, Cummings Research Park is a model for transforming research into business success. With a vibrant mixture of Fortune 500 companies, sixty-nine foreign-based businesses and local high-tech enterprises, US space and defense agencies, a thriving business incubator, and competitive higher-education institutions, Cummings Research Park (CRP) is a center of attention for research and technology. Within Cummings, a growing cluster of life science research, development and service companies are locating in a specially zoned, 150-acre parcel – the \$130 million CRP BioTech Campus.



Huntsville's primary economic sectors of aerospace, defense, advanced manufacturing, information technology and life sciences are continuing to grow and provide great career opportunities. As a result, Huntsville's metro area has the highest per capita concentration of engineers of any community in the country according to U.S. Census data. More than 200,000 people from across the region are employed with some of Huntsville/Madison County's largest employers, such as U.S. Army, The Boeing Company, Lockheed Martin, ADTRAN, SAIC, Hudson Alpha, Raytheon or one of the hundreds of small businesses and industry.



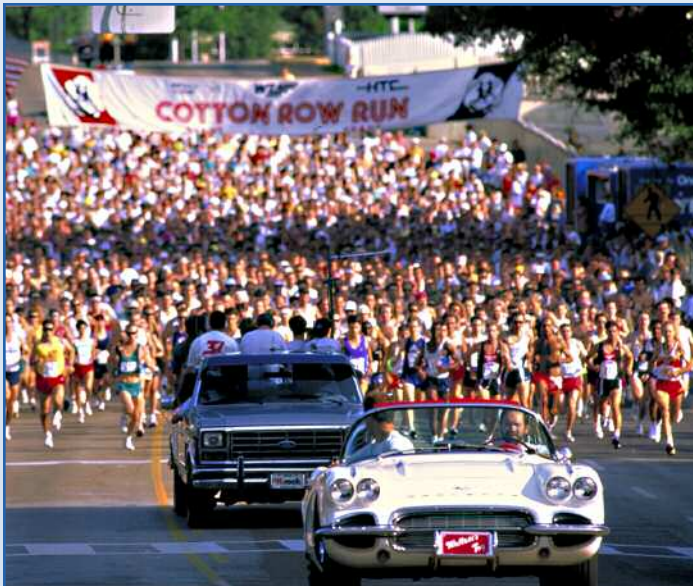
million sq. ft. mixed development offering over 70 upscale shops and restaurants to the Villages of Providence that offers a pedestrian friendly village within a residential community.

THE ROCKET CITY

Marshall Space Flight Center, one of NASA's field centers, anchors the local aerospace industry and stands at the forefront of the nation's space exploration mission. In fact, Huntsville owes its nickname, "The Rocket City" to the founding of the U.S. space industry in the city with the relocation of Dr. Wernher Von Braun and his German rocket team in 1950. Huntsville/Madison County is also home to the U.S. Army's Redstone Arsenal. These two major aerospace and defense entities combine to drive a strong research and development economy and affect spin-off and commercial activity of technology innovations. Nearly every major U.S. aerospace / defense corporation is represented locally. A significant portion of Huntsville/Madison County's growth is attributable to the 2005 Base Realignment and Closure Commission's decision to move more than 4,500 direct jobs to Redstone Arsenal. These moves are mostly complete and BRAC created thousands of additional jobs across all sectors.

ALL WORK AND NO PLAY?

Well, that wouldn't be smart! Huntsville/Madison County provides "big city" fun as well as plenty of outdoor recreation opportunities. Recognized for being "green" and full of adventure, Huntsville is also home to the state's first professional symphony and a vibrant arts community. Front row or first chair, in the stands or on the field – all levels of participation are possible. Ready to go play? Swing a golf club at Hampton Cove, one of the famous Alabama Robert Trent Trail golf courses, or grab a cart and head out to play Sunset Landing, HSV's own golf course located within the airport complex. Love Southern cuisine? Alabama is celebrating 2012 as the "Year of Food" and Huntsville provides a wide variety of tastes from southern BBQ, cheese grits, and fried catfish to award-winning gourmet cuisine in a variety of upscale and trendy restaurants. Want to do some cruisin'? Huntsville/Madison County offers many outstanding museums to wander through including the #1 tourist attraction in the state, the U.S. Space & Rocket Center along with historic and science museums, botanical gardens, walking/biking trails, and parks. Shopping is a southern past time and Huntsville offers plenty of opportunities from Bridge Street Town Centre, a 2.1



NO LONGER A BEST KEPT SECRET

- Milken Institute named Huntsville one of the Top 10 Best Performing Cities in the Country in December 2011.
- Business Facilities Magazine ranked Huntsville as the nation's 3rd largest aerospace & defense manufacturing hub in August 2011.
- Huntsville named one of Forbes Top 20 leading metros for Business in July 2011.
- FDi Intelligence selected Huntsville as one of the Top 5 Small Cities of the Future in North & South America in April 2011.
- Huntsville named one of the Top 3 Best Performing Cities in the Country by Milken Institute, November 2010.
- Area Development recognized Huntsville as the 7th most attractive Metro for Business in September 2010.
- Huntsville cited as America's New Federal City by Government Executive in August 2010.
- Kiplinger's Magazine recognized Huntsville as one of the country's Top 10 Cities for Raising Families in August 2010.
- Huntsville cited as nation's leading Small City with Big Opportunities by Entrepreneur Magazine in July 2010.
- CNN Money.com named Huntsville of the nation's affordable cities in July 2010.

Important Links for Huntsville:

[Huntsville International Airport](#)

[Explore Tennessee Valley](#)

[Our Newcomer's Brochure](#)

[Area Employment](#)

[Area Leading Employers](#)

[Cost of Living Index](#)

[Area Home Sales](#)

[Arts, Entertainment & Recreation](#)

[Huntsville CVB](#)

[Healthcare](#)

[Education](#)



THE PORT OF HUNTSVILLE

The Huntsville-Madison County Airport Authority is a public corporation under the laws of the State of Alabama. The Authority governs three main operating entities, which include Huntsville International Airport (HSV), the International Intermodal Center,



and the Jetplex Industrial Park. The Authority is governed by a five member Board of Directors. The Port of Huntsville is the marketing name used to encompass this multifaceted transportation complex that combines cargo

movement and passenger travel with business and industry. The mission of the Port of Huntsville, situated on close to 7,000 acres of land, is to provide a multimodal transportation system to a diverse customer base to stimulate the economic growth and development of the Tennessee Valley Region. As a result of the success of the Port of Huntsville, the complex's economic impact includes 7,692 direct jobs with multiplied employment impact at 24,293. Direct payroll is \$474 million with a total multiplied payroll of \$942 million.

HSV is served by AirTran Airways, American Airlines, Delta Airlines, United Airlines and U.S. Airways, directly or through their affiliates with nonstop service to 11 destinations. Air cargo carriers include Atlas, Cargolux, Federal Express and UPS with both domestic and international destinations. HSV experienced over 1.2 million passengers in 2011, the second year of positive passenger growth. HSV services a population of 979,364 within its 50-mile radius market area. Huntsville International is in its final phase of a 5-year, \$100 million capital improvement plan with construction of baggage claim expansion and renovation concluding soon. Completed projects include a new checkpoint security area, public waiting area, flight information display systems, concessions, a 1,300 space parking deck expansion, a new baggage claim area, and a 219 ft tall control tower.

HSV is ranked 16th in the nation for international air cargo. In 2011, Huntsville International Airport handled more cargo than ever before. More than 206 million pounds of cargo moved through the airport, which represented a 32 percent increase over 2010. The 2011 figure was 17 percent higher than the previous record year in 2007. Direct Panalpina international 747 air cargo service is available to South America, Europe and Asia, as well as Mexico.



Huntsville's International Air Cargo Center consists of nearly 300,000 square feet of building space, including more than 5,000 square feet of cold storage, and one million square feet of ramp area. HSV features two parallel runways -12,600 feet and 10,000 feet. Currently a \$70 million runway expansion is underway in order to accommodate servicing Group VI aircraft in 2012.

The International Intermodal Center, located in the Port of Huntsville Global Logistic Park, provides a single hub location specializing in receiving, transferring, storing, and distributing international and domestic cargo via air, rail, and highway. The combination of rail, air and highway modes of transportation – coupled with the onsite service of US Customs, USDA, freight forwarders and brokers – makes the Intermodal Center attractive to local and regional industrial companies.



Complementing the Port of Huntsville complex, the Jetplex Industrial Park sits on about 4,000 acres and is home to more than 60 companies including The Boeing Company, International Truck and Engine, and LG Electronics and employs close to 7,000 people. Jetplex Industrial Park is one of the fastest growing global logistics high technology communities in the United States. From its strategic southeastern location, the Jetplex Industrial Park offers a rare combination of air, rail, and truck transportation. The Jetplex Industrial Park is divided into six regions that meet diverse business requirements and offers commerce and industry the competitive tools necessary in today's global economy.



DIRECTOR – OPERATIONS

The Huntsville-Madison County Airport Authority is actively seeking an exceptional, dynamic leader to fill the vacancy of Director - Operations. The position is responsible for overall planning and direction of airport airside, landside, facilities maintenance, construction inspection, and public safety operations at the Huntsville International Airport (HSV). Position reports directly to the Deputy Director. Overall goals are set and the Director determines the specific tasks and assignments to be performed, independently handling new, unusual problems and deviations encountered in the work.

ATTRIBUTES OF THE IDEAL CANDIDATE

HSV desires candidates with knowledge of: principles and practices of airport operations, administrative principles and practices, including goal setting and program development; implementation and practices of

employee supervision and management including selection, work planning, organization, performance review and evaluation; employee training and discipline; general knowledge of federal rules and regulations relative to all aspects of airport operations; and budget development and analysis.

The candidate should also have skills in: administering programs, contracts and staff through subordinate supervision; training others in policies and procedures related to their work and providing for their professional development; developing and implementing goals, objectives, policies, procedures and work standards; developing effective work teams and motivating individuals to meet goals and objectives; provide customer services in the most cost effective and efficient manner; setting priorities coordinating multiple activities and meeting critical deadlines; and using tact, discretion and diplomacy in dealing with those contacted in the course of work.

QUALIFICATIONS OF A SUPERIOR CANDIDATE The superior candidate will demonstrate extensive and varied airport administration experience with strong skills in management, interpersonal relations, and workforce development. To be eligible for this position, an applicant must meet the following required qualifications: at minimum,



a bachelor's degree in aviation management or a business related degree; and five (5) years of progressively responsible experience in aviation management that includes supervisory experience. A.A.E. accreditation is preferred.

COMPENSATION & BENEFITS Salary range is \$ 89,090-133,637 DOE. The Authority offers excellent benefits including health insurance and retirement. In addition, relocation benefits are available along with an airport car authorized for personal use.



HOW TO APPLY

1. Complete the ADK employment application form at: https://adkexecutivesearch.com/Application_Form_HSV.html (This is a secure link.)

2. Submit a cover letter, resume, and a minimum of five professional references, including your working relationship to them, to ADK Executive Search at: hsv@adkexecutivesearch.com. Your submission should include a separate supplement with responses to the following:

a. What is the size of airports, facilities and communities you have served including the operating budgets, capital improvement budgets, and staff you have managed? How do these experiences relate to the size and complexity of those at HSV?

b. What are the key elements of your successful team-oriented management style? Give examples of your experience in implementing and maintaining a collaborative, team-oriented leadership culture.

c. What is your philosophy and approach in dealing with diverse employee relations?

d. Share your perspective of the airport operations role in providing excellent customer service.

e. How do you keep those who work for you engaged in their job, and, at the same time, how do you hold them accountable?

f. Why do you think this position at HSV is right for you?

3. If you choose, the Authority invites you to provide additional data to them at this link: [Affirmative Action Voluntary form](#). When completed, please send the form directly to: Twearner Rice, Huntsville-Madison County Airport Authority,

1000 Glenn Hearn Blvd., Box 20008, Huntsville, AL 35824 or email the form to: [Twearner Rice](mailto:Twearner.Rice). Your submission of this form to HSV is purely voluntary.

Email any questions you may have to: hsv@adkexecutivesearch.com

Only complete submissions will be considered. Application deadline: Sunday, April 15, 2012

HSV is an Equal Opportunity Employer

