Raleigh-Durham Airport Authority



The Raleigh-Durham Airport Authority Invites Application for Senior Vice President & Chief Operating Officer

RDU

Raleigh-Durham Airport Authority

Executive Search Services Provided by ADK Executive Search



The Airport

Raleigh-Durham International Airport (RDU) is governed by the Raleigh Durham Airport Authority (Airport Authority), a governmental body responsible for the development, operation and maintenance of the airport. The General Assembly of North Carolina chartered the Raleigh-Durham Aeronautical Authority in 1939, which would be changed in 1945 to the Raleigh-Durham Airport Authority. The cities of Durham and Raleigh and the counties of Durham and Wake appoint two members each to the Airport Authority creating the eight-member Board of Directors.

RDU is a very busy commercial airport served by eight major airlines and their regional partners offering service from RDU to 40 destinations. The airlines include Air Canada, AirTran, American, Delta, JetBlue, Southwest Airlines, United, and U.S. Airways. Major cargo carriers at RDU include Federal Express, UPS, and DHL. The airport processed over 9 million passengers and over 98,000 tons of air cargo in 2011. It is the second largest airport in the State of North Carolina and recognized by the FAA as a medium hub airport. In January of 2011, the Airport Authority completed Terminal 2, a nearly one million square foot, state of the art, common use passenger terminal occupied by six airlines. In recent years, the Airport Authority has constructed a parking garage that offers travelers more than 11,000 parking spaces within walking distance of Terminals 1 and 2. A nearly $70 million renovation of Terminal 1 is now underway.

General Aviation facilities at RDU include the 22,000-square foot General Aviation (GA) Terminal owned by the Airport Authority supporting two Fixed-Base Operators; Landmark Aviation and TAC Air. The complex offers 30 acres of aircraft parking space for a variety of aircraft sizes and much more. The contemporary styling of the GA Terminal reflects the Triangle region's corporate travelers, pilots and crew members.

The airport serves a large economic area and is estimated to have a $12.6 billion economic impact on the 12-county Research Triangle Region. The data documented that the airport's total impact on regional employment involves an estimated 47,760 jobs with payrolls of $2.5 billion.



Important Links

Raleigh-Durham International Airport

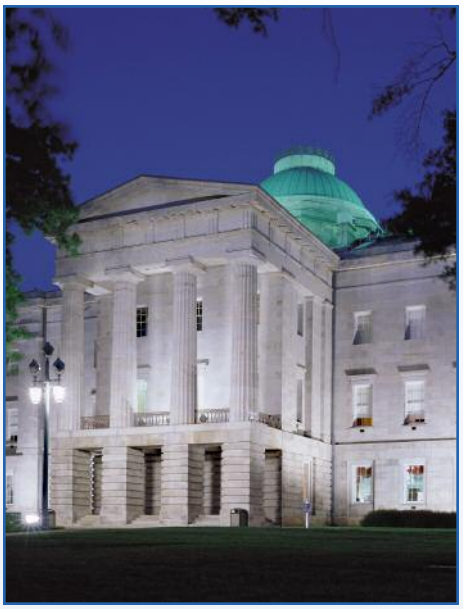
Raleigh CVB

Durham CVB

The Research Triangle

City Search: Raleigh

City Search: Durham







Raleigh-Durham

If you like variety and choices, you'll love the eclectic feel of the Raleigh-Durham area. It is no wonder that this area appears on so many "best places" lists...from best places to live to best places to work or play.

Raleigh, Durham, and Chapel Hill make up the three primary cities of the Research Triangle metropolitan region. The regional nickname of "The Triangle" originated after the 1959 creation of the Research Triangle Park, primarily located in Durham County, four miles from Downtown Durham. It is encompassed on three sides by the city of Durham and roughly midway between the cities of Raleigh and Chapel Hill and the three major research universities of NC State University, Duke University, and UNC-Chapel Hill.

The Research Triangle region encompasses the U.S. Census Bureau's Combined Statistical Area (CSA) of Raleigh-Durham-Cary. As of July 1, 2009 the estimated population of the Raleigh-Durham-Cary CSA was 1,742,816, while the Raleigh-Cary Metropolitan Statistical Area (MSA) was estimated at 1,125,827, making it the nation's fastest growing metropolitan area in the United States.

Anchored by leading technology firms, government, and world-class universities and medical centers, the area's economy has performed exceptionally well. Significant increases in employment, earnings, personal income and retail sales are projected over the next 15 years.

There is an abundance of places to go and things to see in these cities and their surrounding communities...from their many museums and galleries to their "high-octane" sports events. There are countless restaurants and late-night clubs, gardens, historic sites, beautiful neighborhoods and rolling farms.

Raleigh

2010 Census figures show that Raleigh, the second largest city in North Carolina, leads the state in population growth. The data shows Raleigh with over 403,000 and a growth rate of 46.3% over the 2000 Census.

www.visitraleigh.com says: "When you're looking for the excitement and attractions of a great city, combined with the affordability, approachability and appeal of a classic Southern town, look no further than Greater Raleigh.

Raleigh is home to several professional arts organizations, including the North Carolina Symphony, the Opera Company of North Carolina, Burning Coal Theatre Company, the North Carolina Theatre, Broadway Series South and the Carolina Ballet. The numerous local colleges and universities significantly add to the options available for viewing live performances.

Best known for its world-class museums, best of Broadway shows and live concerts, Capital area historic sites, professional or amateur sporting events and shopping mecca status with nine major retail areas, Greater Raleigh truly offers a variety of entertainment all in one park-like, scenic setting."

Raleigh is home to the NHL team Carolina Hurricanes, winners of the Stanley Cup in 2006. Their venue is the PNC Arena which is also NC State's basketball arena. The Center attracts big name concerts and events.







Durham

2010 Census figures show Durham with a population of over 228,000 with a growth of 22.1% over the 2000 Census. Durham, an entrepreneurial community, is the fifth largest city in North Carolina with millions of visitors each year. Durham is the proud home of the Research Triangle Park, Duke and North Carolina Central universities. It is consistently ranked among the best places in the nation to live and work. It boasts highly rated museums, restaurants, ballparks, historic sites, healthcare facilities, sports events, and universities.

Events include jazz festivals, blues festivals, symphony concerts, art exhibitions, and a multitude of cultural expositions, including the American Dance Festival and the Full Frame Documentary Film Festival. A center of Durham's culture is the Durham Performing Arts Center, which shows live performances and is ranked in the top 12 in the world by PollStar.com.

Raleigh-Durham Area College Sports

The University of North Carolina at Chapel Hill Tar Heels, North Carolina State University Wolfpack in Raleigh, and the Duke University Blue Devils in Durham are all members of the ACC. Rivalries among these schools are very strong, fueled by proximity to each other, with annual competitions in every sport. Adding to the rivalries is the large number of graduates that high schools in the region send to each of the local universities. It is very common for students at one university to know many students attending the other local universities. All three teams consistently produce high-caliber teams. Each of the Triangle-based universities listed have won at least two NCAA Basketball National Championships.

Awards & Recognition

- One of Best 10 Restaurants at U.S. Airports (42nd Street Oyster Bar, RDU) - USA Today/Frommer's, March 2011
- #2 Brain Magnet in the Nation (Raleigh-Durham-Cary) - Forbes, February 2011
- Highest Paying in the South (Durham, NC MS) - Triangle Business Journal, May 2011
- Six Best New Museums in North America (N.C. Museum of Art, Raleigh) – AirTran GO Magazine, May 2011
- One of "41 Places to Go in 2011." (Durham) - New York Times, January 2011
- #14 Among 2011 Best Cities for Job Growth (Raleigh-Cary) - Forbes, June 2011
- Duke University tied for 9th in the 2011 edition of America's Best Colleges-U.S. News & World Report, Aug 2010
- #3 America's Cleanest Cities (Raleigh-Cary) - Forbes, March 2011
- Duke University Hospital was ranked #10 on the U.S. News & World Report's 2010-2011 America's Best Hospitals listing and was among 14 hospitals nationally to make the magazine's Best Hospitals National Honor Roll - U.S. News & World Report, July 2010
- Bronze Level Bicycle Friendly Community (Raleigh) – League of American Bicyclists, April 2011
- #7 Top Metro for Small Business (Raleigh-Cary) Portfolio.com/bizjournals, April 2011
- 23rd Best Place for Business and Careers (Durham NC MSA) - Forbes, April 2010
- #1 Among 10 Great Cities for Raising Families (Raleigh) - Kiplinger's, August 2010
- #7 on the 2010 Most Livable Bargain Markets (Durham) - MSN Real Estate, September 2010



Job Description

The Senior Vice President and Chief Operating Officer reports directly to the President and Chief Executive Officer of the Authority and is responsible for managing the daily operations of the Airport, including airport operations, operational and facility asset management and planning. Candidates must have a proven track record of airport operations, implementing airport facility development and rehabilitation projects, asset management including asset life cycle analysis and airport capital development and possess a broad knowledge of and experience in engineering design and construction, to merit serious consideration for this position.

You will be responsible for developing and implementing strategies across the organization. In addition, you must be a strong leader, able to adapt to a continually evolving environment and thrive in an autonomous deadline-oriented workplace. You will be required to exercise independent judgment and discretion in determining the optimal strategy for resource utilization and providing support to all users of the Raleigh-Durham International Airport.

The Senior Vice President and Chief Operating Officer presents reports to the CEO and Board of Directors relating to areas of responsibility, prepares a budget for areas of responsibility, directs and supervises the preparation and recommendation of an airport master plan and associated airport capital improvement plan. Additionally, you will develop and manage an asset management program, supervise staff, develop and implement plans, and manage resource allocation among the management team. Further responsibilities will include supervising staff in preparing and monitoring operating budgets and ensuring compliance of facilities, infrastructure and maintenance operations with local, state, federal law and regulations and sound business practices. Work is performed in accordance with established federal and state regulations and in accordance with ordinances, policies and practices approved by Authority Board and the President and CEO. It is also performed under the supervision of the President and CEO and is evaluated through conferences, reports and personal observation and assessment of the assigned functions.

The Successful Candidate Will:

- Possess thorough knowledge of federal, state and local regulations (including environmental) governing the design, bidding, construction, maintenance and operation of a commercial service airport and related transportation facilities.
- Have a complete understanding of federal aircraft noise regulations and rules governing aircraft operations at an air carrier airport and airport resolutions and policies governing aircraft noise.
- Have demonstrated skill in the supervision, motivation and direction of professional, technical, clerical and specialized personnel.
- Comprehend engineering principles and practices relating to facility planning, design and maintenance, program and construction management and environmental compliance.
- Be required to plan, organize, direct, and evaluate the work of subordinate employees in the specialized fields of facility planning, program and construction management, design, maintenance, operations and environmental compliance.
- Be able to establish and maintain effective working relationships with the public, department heads, government officials, Board members, Airport tenants, stakeholders and with other Authority and Airport employees.
- Have the ability to apply modern management and administrative principles and techniques to airport operations.
- Evaluate complex situations, formulate and implement appropriate strategies, methods, or procedures in a timely manner.
- Be a seasoned and effective communicator in both oral and written forms.



The Ideal Candidate

This unique opportunity will go to an exceptional, proactive person who is a persuasive communicator with a leadership style that is participatory, team-oriented and engaging. As an experienced and effective team builder, you will have coordinated, directed and managed the work of others while developing and implementing a strategic vision across your current organization.

To merit serious consideration, you must have a proven track record of implementing airport facility development and rehabilitation projects. You will have demonstrated the ability to manage conflict, build consensus, and facilitate problem solving and collaboration among various stakeholders and staff. You will be able to exercise considerable independent judgment and initiative.

Graduation from an accredited college or university with a degree in engineering, transportation, planning or a closely related field is required. A master's degree and extensive experience in planning, design of airport facilities and airport facility maintenance is desirable. A successful candidate will have considerable management experience and understanding of legal and financial issues related to design, construction, maintenance and operation of airport facilities and to environmental matters including aircraft noise. Professional Engineer certification in North Carolina is a plus.

RDU

Compensation & Benefits

Salary range current max is $175,000 DOE

- Health, Dental, and Vision Insurance
- Life Insurance
- Retirement Plans (401K and 457)
- Vacation Leave
- Eleven Paid Holidays
- Sick Leave
- Relocation Benefits





How to Apply

A. Please submit, in PDF format, a cover letter, resume, and a minimum of five professional references. The references should include those that have worked for you and those you have worked for. Include your working relationship to them. Send to ADK Executive Search at: rducoo@adkexecutivesearch.com

B. Your submission should include a separate supplement with responses to the following:

1. What is the size of airports or organizations you have served including the operating budgets and staff you have managed? How do these experiences relate to the size and complexity of RDU?
2. Tell us about your budgeting, planning experience, and management of capital projects at airports? What is the biggest project you have had overall responsibility for?
3. Describe your experience in managing and directing the operations functions at a commercial service airport including the public safety functions.
4. Why do you think this position is right for you?

C. Please complete the ADK employment application form at: ADK Application Form *(this is a secure link)*.

Filing Deadline: Friday, January 24, 2014.

Only complete electronic submissions will be considered.

The Raleigh-Durham Airport Authority is an Equal Opportunity Employer.

Email Questions to rducoo@adkexecutivesearch.com to the attention of **Doug Kuelpman.**

Photos & Information Courtesy Of:
Raleigh-Durham International Airport
GRCVB/visitRaleigh.com
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