



THE LOUISVILLE REGIONAL
AIRPORT AUTHORITY
INVITES APPLICATIONS FOR

DEPUTY EXECUTIVE DIRECTOR/
CHIEF OPERATING OFFICER



Executive Search Services Provided by ADK Executive Search

ABOUT THE LOUISVILLE COMMUNITY

Louisville is a progressive community of nearly 1 million people with a robust economy, a vibrant arts scene, a nationally ranked public school system and a rich history infused with Southern hospitality.

Nestled on the banks of the Ohio River, **Louisville**, Kentucky has loads of small-town hospitality, a cosmopolitan riverfront district linked to the city's park system, a diverse arts scene, downtown's Museum Row on Main, and a growing foodie market with its own Restaurant Row. There's a lot to do in Louisville; as in, whatever you want.

North, south, east or west – Louisville offers a wealth of attractions and fantastic historic architecture in every direction. The striking local landscape includes six tree-lined parkways and **over 120 parks**, 18 of which were designed by New York's Central Park planner Frederick Law Olmsted. One of only five Olmsted park systems in existence, Louisville's is listed on the National Register of Historic Places. The city's public parks include playgrounds, swimming and wading pools, basketball courts, baseball fields, football fields, hockey rinks, tennis courts, recreation centers, horseback riding, walking and hiking trails, more than 30 miles of bike lanes throughout the city and public golf.

The thundering hooves of Thoroughbreds echo through legendary **Churchill Downs** during the spring and fall meets. Churchill Downs is the most famous racetrack in America and the home of the pinnacle of horse racing success, The Kentucky Derby. Churchill Downs also offers an exciting simulcast racing environment year-round with its wagering tele-theatre.

With more than **2,500 restaurants, cafes, diners and bistros**, dining in Louisville is always an experience. Louisville has steadily gained notice as one of the country's most vital restaurant scenes. From award-winning Louisville Originals to popular chains, the options are many.

The **University of Louisville** is a state supported research university with three campuses. Its Health Sciences Center is situated in downtown Louisville's medical complex and houses the university's health related programs and the University of Louisville Hospital. U of L is renowned for its collegiate sports. The Louisville Cardinals play NCAA Division I basketball and have an enthusiastic following nationally.

The **Louisville Zoo** is situated on 73 rolling acres and home to 1,300 exotic animals living in botanical settings, which replicate their native habitats. Other outstanding adventures include the Gorilla Forest Exhibit, African Panorama, the Islands exhibits and daily animal training demonstrations. Human comforts include a playground, African petting zoo and Calistoga Splash Park at Glacier Run, plus the antique Conservation Carousel.

Ranging from the expansive collection of the **Speed Art Museum**, that features 13,000 objects from antiquity to the present, to the contemporary collections of working artists at the **Mellwood Arts Center**, many visitors are delighted to find in Louisville both the quantity and quality of cultural offerings that might only be expected in larger metropolitan centers.

Shopping possibilities in Louisville are as limitless as your imagination. For the shopping enthusiast there are several major shopping malls featuring nationally recognized retailers. For antique lovers there are shops with amazing finds, ranging from jewelry to furniture to collectibles, scattered throughout the community. The Bardstown Road, Frankfort Avenue and NuLu are among several areas loaded with antique shops, art galleries and unique boutiques.



DOWNTOWN LOUISVILLE

Located between the downtown central business district and Butchertown is the award-winning **Waterfront Park**. The 72-acre park is a recreation area with a playground, water feature, walking trails, bike rentals and a 12-acre great lawn that slopes down to the Ohio River. The park is home to events like Thunder Over Louisville and seasonal concerts.

In 2010 the **Belle of Louisville** celebrated her 96th year and is one of the last authentic sternwheelers in operation in the country. Much like her days as a floating USO nightclub during WWII the Belle offers a variety of entertaining cruises. No other river steamboat in American history has lasted as long, been to as many places, or traveled as many miles. That's one of the reasons she's a Louisville treasure, and a National Historic Landmark. She cruises the Ohio River from Memorial Day to Labor Day.

The Kentucky Center for the Arts is the performing home for the Louisville Orchestra, Louisville Ballet, Kentucky Opera and Stage One: The Louisville Children's Theatre and the KentuckyShow!, as well as the city's largest venue for traveling Broadway shows. The building houses an impressive collection of modern sculpture, too.

For nearly a half-century **Actors Theatre of Louisville** has been captivating audiences with its innovative performances. Home to the Humana Festival of New American Plays for 34 years, this annual pilgrimage brings theatre lovers and critics from around the world to get the first look at the future of the American theatre.

The **KFC Yum! Center** opened in downtown Louisville on October 10, 2010. Home of the **University of Louisville** basketball teams, the \$238 million arena hosts major sports competitions, concerts and conventions with a 22,000 seat venue.

Along downtown's East Main Street you'll find **Louisville Slugger Field**, home of the Louisville Bats baseball team (AAA affiliate of the Cincinnati Reds). Opened in 2000, this minor league ballpark was built by converting a warehouse and train shed, while offering a continuous concourse around the field with views of the city.

The **Fourth Street Live!** entertainment district is just a few blocks from the Kentucky International Convention Center, Museum Row on Main and many downtown hotels. The complex offers bars, restaurants and clubs, including Hard Rock Café, TGI Friday's and Maker's Mark Bourbon House & Lounge.

MUSEUM ROW ON MAIN

History comes alive at the internationally-acclaimed **Frazier International History Museum** as it portrays the history, artistry and technological significance of weaponry and armor in the context of events that have shaped our country. This is one of nine museums on Museum Row.

The **Louisville Science Center** features a four-story IMAX® Theatre. Experience nearly 40,000 square feet of hands-on science exhibits about space exploration, river habitats and the human body.

You can't miss the **Louisville Slugger Museum and Factory** on Main with the world's largest baseball bat leaning against the building. Louisville Slugger is the Official Bat of Major League Baseball and since 1894, has been putting prime lumber in the hands of the greatest players of the game.

Louisville is the birthplace of Muhammad Ali, one of the many reasons he chose to locate the \$41 million **Muhammad Ali Center**, honoring his life, here. The 24,000 square-foot facility, which opened in 2005, houses exhibit space, classrooms, theatres, a library and function space. It is a place that redeems and esteems the core values behind Ali himself - peace, social responsibility, respect and personal growth. The Center not only explores Ali's life and what makes him such an enduring hero, it also touches visitor's lives and inspires them to emulate his discipline, perseverance and willingness to stand up for one's beliefs.



THE AIRPORTS

Just 10 minutes from downtown, Louisville International Airport (SDF) is a low-fare airport that draws travelers within a 200-mile radius of the city. The airport now has nonstop service to 28 destinations and convenient connections to cities worldwide. The airport accommodated more than 3.3 million passengers and 153,180 operations in 2010.

Louisville International ranks third in North America—and tenth in the world—in the total amount of cargo handled as home of UPS's international air-sorting hub. UPS has become Kentucky's second largest private-sector employer. SDF handled more than 4.7 billion pounds of cargo, freight and mail in 2010.

The future of SDF changed dramatically when UPS began service in 1982. UPS's international air express hub sits prominently between SDF's parallel runways, connecting Louisville to 200 countries and territories in mere hours. UPS invested over \$1 billion in Worldport, its high-tech sorting facility that opened in 2002.

In 2010, UPS completed another \$1 billion expansion that increased sorting capacity by 37 percent to 416,000 packages per hour. The expansion plan, which added two aircraft load/unload "wings" to the hub and a high-speed conveyor and computer control systems, increased Worldport by 1.2 million square feet, to 5.2 million square feet (the equivalent of more than 90 football fields).

Worldport is the home base of UPS's global air network and UPS Airlines, one of the world's foremost cargo carriers. The company's extensive air network includes international air hubs in Ontario, Canada; Shanghai, China; Miami, Fla. (to serve Latin America); Koln, Germany; Hong Kong and a recently completed intra-Asia hub in Shenzhen, China. These expansions could have even greater significance for the area's economy as the hub becomes a magnet for other industries.

In 2005, UPS chose Louisville for its heavy airfreight hub after closing the Dayton, Ohio, air hub of Menlo Worldwide Forwarding, which it had purchased. A new, \$82.5 million, 653,000-square-foot heavy freight facility was added to the existing operations in Louisville. The heavy airfreight hub began express air freight operations in June 2006.

In addition to commercial passenger, cargo, and general aviation activities, SDF is home to the Kentucky Air National Guard. The Guard's 123rd Airlift Wing provides worldwide theater airlift for U.S. military and humanitarian operations. The wing is equipped with 12 C-130H model aircraft. Eight squadrons and seven flights carry out the unit's mission by providing administrative and logistical support.

Louisville International Airport and Bowman Field comprise the largest employment center in Louisville Metro. The airports also fuel the economy by helping retain and attract business, conventions and tourists. They provide access to world markets overnight and connect passengers to world destinations quickly. Growth at the airports translates into additional jobs, payroll, business expenditures and construction projects, as well as generating additional local and state tax revenues for the region.



In 2008, Louisville's airports generated recurring economic impacts of:

- more than 55,600 jobs
- nearly \$2 billion in total annual payroll
- \$5.6 billion in economic activity
- \$277 million in state and local taxes generated

Bowman Field, established in 1919, is the longest continuously operating, general aviation airport in the United States. It is conveniently located approximately 5 miles from downtown Louisville and includes the original terminal for Louisville, a historic art deco Administration Building that was built in 1929. Aircraft operations totaled 72,518 in 2010.

Atlantic Aviation Services at SDF is a comprehensive executive terminal with complete line service. In addition to the comfortable and convenient features of a new terminal and corporate hangar, AvPorts has developed an exclusive hand-held fuel management technology to handle quick-turn requirements.

An 11-member Board of Directors sets policy, approves the budget and hires the executive director, who serves as the organization's chief executive officer and governs the Authority. The FY 2012 budget (7/ 1/11 through 6/30/12) for the Authority projects revenues of \$87.1 million (including grants), operating expenses of \$58.8 million (including \$33.1 million in debt service), and \$27.7 million in capital and major maintenance initiatives.

THE POSITION

The Deputy Executive Director / Chief Operating Officer reports directly to the Executive Director and directs a professional staff including the Director of Public Safety, Director of Terminal Services, Director of Maintenance, Operations Manager and Bowman Field Manager. There are 134 employees in this Division. Responsibilities include:

- the operating condition of all airfield surfaces and readiness of public safety crews and equipment.
- terminal area activities including maintenance, VIP visits, public safety, and all ground transportation.
- operation and maintenance of the Authority's reliever airport, Bowman Field.
- making recommendations regarding future capital improvement programs and major maintenance projects.
- the Authority maintenance programs to insure proper care and operation of our facilities.
- the various safety plans and programs the Authority has in place.
- participating in contract negotiations with various public and private entities.
- initiating and implementing programs designed to enhance the Authority's net revenue position, in coordination with Finance, Marketing and other appropriate divisions.
- ensuring operational activities are in compliance with Federal, State and local laws and regulations.

QUICK LINKS

www.flylouisville.com

www.GoToLouisville.com

www.greaterlouisville.com/GLI/

www.louisvillewaterfront.com

www.actorstheatre.org

www.churchilldowns.com

www.louisvillezoo.com

www.kentuckycenter.org

www.derbymuseum.org

www.kentuckyarts.org

www.kfcyumcenter.com

www.batsbaseball.com

www.speedmuseum.org

www.louisville.edu



THE IDEAL CANDIDATE

The successful candidate will:

- possess a high degree of initiative and motivation while having the ability to act with decisiveness and with good judgment.
- be an excellent communicator with clear, concise, and correct communications, both written and verbal.
- demonstrate the ability to evaluate the subject matter and the audience and deliver a good message.
- be a team player that can bring together airport personnel as well as contribute to teamwork throughout the organization and the community.
- have dealt effectively and tactfully with a broad spectrum of airport tenants, outside agency representatives, the general public, and airport staff.
- understand the flexibility, experience and knowledge necessary in performing all job duties with due regard to safety and security requirements.
- have a thorough understanding of FAA Part 77, Part 139, TERPs, TSA 1542, and a working knowledge with current FAA Order 5190.6B.
- have a Bachelor's Degree in aviation management, business, public administration, or facility management/project management. A Master's degree would be a plus.
- have had fifteen years of increasingly responsible experience, at least ten of which must be directly related to airports or aviation in a responsible management capacity with the most recent five years in a higher level, airport administrative/management position at a small-hub or larger commercial airport.
- have his/her A.A.E. accreditation, and a valid driver's license.

COMPENSATION & BENEFITS

Salary Range: \$110,000 to \$150,000

Benefits:

- Medical, Dental, and Vision Plans
- Life Insurance (paid to \$50,000)
- Supplemental Life Available
- Long Term Disability
- Pre-Paid Legal
- Flexible Spending (Health and Dependent Care)
- County Employees Retirement System (CERS)
- 401K and 457 plans
- Paid Vacation, Sick, and Management Leave
- Holidays - 8 holidays + 2 floating holidays
- Tuition Reimbursement - \$2250/year
- Professional Development paid for professional organizations, conferences, and training
- Vehicle Allowance



PHOTOS & INFORMATION COURTESY OF:

- Louisville Regional Airport Authority
- www.gotolouisville.com
- John F. Revell , Photographer
- Dan Dry , Photographer
- Robert Kemnitz, Photographer
- Moberly Photography , Photographer
- Louis J. Moseson, Photographer
- James Moses, Photographer
- Marty Pearl, Photographer

HOW TO APPLY

Please submit, in .pdf format, a cover letter, resume, and a minimum of five professional airport references, including your working relationship to them, to ADK Executive Search at: SDF@adkexecutivesearch.com.

Your submission should include a separate supplement with responses to the following:

1. What is the size of airports, facilities and communities you have served including the operating budgets, capital improvement budgets, and staff you have managed? How do these experiences relate to the size and complexity of SDF?
2. What are the key elements of a successful team-oriented management style? Give examples of your experience in implementing and maintaining a collaborative, team-oriented leadership culture.
3. Why do you think this position is right for you.
4. Assume you are hired. Describe your first 100 days on the job .
5. The airports have numerous stakeholders. None are more important than those in the community. What is your vision of community involvement and what has been your experience in this regard?
6. There is significant stakeholder involvement in corporate and general aviation at SDF and Bowman Field. How would you embrace and encourage the General Aviation community to grow with the airports?

Only complete electronic submissions will be considered.

Please complete the ADK employment application form at:
https://adkexecutivesearch.com/Application_Form.html (this is a secure link).

Filing Deadline: Friday, OCT 21, 2011

Louisville Regional Airport Authority is an Equal Opportunity Employer.

Email Questions to: SDF@adkexecutivesearch.com

